

BellSouth® DSL

FAMILY OF PRODUCTS



MAKE A
fast move
INTO
HIGH-SPEED
services.

BellSouth Interconnection Services

Your Interconnection AdvantageSM



WE MAKE YOUR
LAUNCH INTO
High-Speed
MARKETS
simple and swift.

This you know: Customers are hungry — no, ravenous — for high-speed service. You want to be there in a hurry with a solution that delivers now. But building a service-ready network takes time, money, and more money. With the Digital Subscriber Line (DSL) Family of Services from BellSouth, we make it all happen faster than you ever imagined. In fact, you can be open for high-speed business in a matter of days.

Give 'em what they want. And much more. BellSouth DSL service offers an advanced solution for making high-bandwidth applications like Internet access and video conferencing a reality for your business and residential customers.

BellSouth DSL service supports voice and data simultaneously over existing twisted-pair wiring at speeds that leave traditional dial-up modems in the dust: Access the Internet 30 to 100 times faster. Download a 5 Mb file in less than 30 seconds. View a full-motion MPEG video. DSL service maintains a continuous connection, so there's no need to dial up and connect. And because BellSouth DSL service supports voice and data on the same line, your end users can talk on the phone while checking e-mail. Convenient. High-speed. Smart.

Service here, there and everywhere. BellSouth DSL service provides maximum coverage, thanks to an extended deployment platform based on advanced Digital Loop Carrier (DLC) technology. With our DLC solution, remote terminal equipment allows us to deliver service beyond a simple Central Office infrastructure. For even greater coverage, BellSouth also supports DSL over fiber in

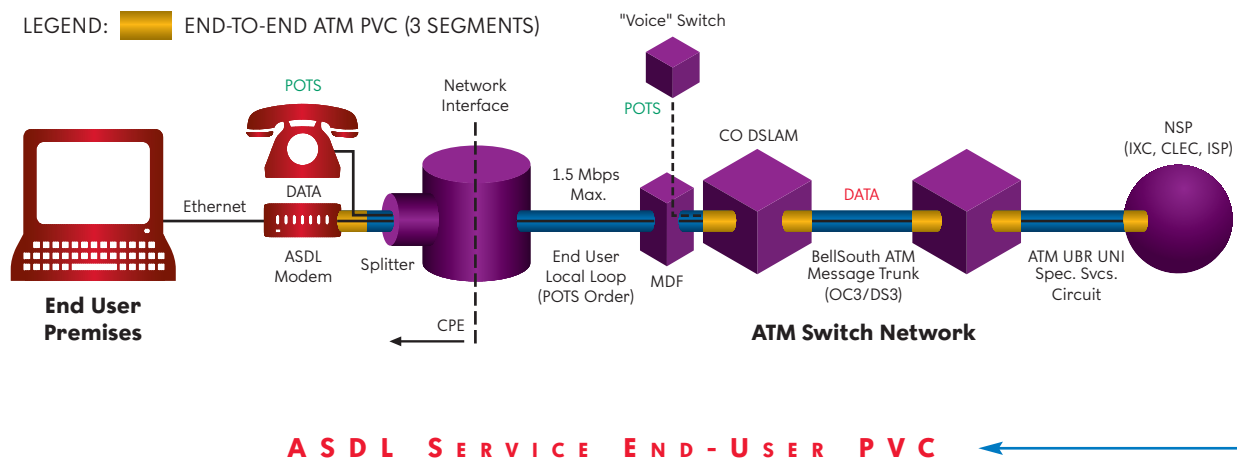
select areas. It all adds up to an impressive footprint across BellSouth's nine-state region so that you can:

- reach more customers in more areas
- rapidly capture market share
- accelerate your revenue potential

Coverage without all the cost. Best yet, to take advantage of BellSouth's coverage and capabilities, all you need is a single Asynchronous Transfer Mode (ATM) connection into each LATA. That makes your launch into high-speed service not only fast and far reaching, but incredibly affordable.

Lots of service options. Lots of opportunity. BellSouth offers five Asymmetric DSL services ranging from 768 kbps downstream and 512 kbps upstream to 4-6 Mbps downstream and 640 Mbps upstream. In addition to full-rate Splittered DSL service, we also offer BellSouth Splitterless Full Rate DSL service, the new global standard for splitter-less Asymmetric DSL service. Our Symmetric DSL Service supports 384 kbps in both the downstream and upstream — ideal for applications like video conferencing.

For easy installation, the BellSouth ADSL CPE installation service provides hardware and software setup for your end users, so you eliminate the need to build your own installation force. It all adds up to superior service and support for both your business and residential markets.



Better connections begin with BellSouth. For more information, please contact your BellSouth Interconnection Services account team representative, or call **1-888-878-1045**. Or look us up at www.interconnection.bellsouth.com.

BellSouth DSL

Product Pricing

BellSouth DSL Service (Based on tariff 7/24/99)

Speed	Maintained Conditioned	Non-Recurring Price	Recurring Prices
Up to 1.5Mbps x up to 256 Kbps	No	\$ 50.00	\$ 29.00 - 45.00
768 Kbps x 512 Kbps	Yes	\$ 300.00	\$ 85.00 - 134.00
1.5 Mbps x 512 Kbps	Yes	\$ 300.00	\$ 150.00 - 195.00
2-4 Mbps x 640 Kbps	Yes	\$ 300.00	\$ 335.00 - 450.00
4-6 Mbps x 640 Kbps	Yes	\$ 300.00	\$ 725.00 - 850.00
384 Kbps x 384 Kbps CBR	Yes	\$ 300.00	\$ 99.00 - 140.00

ATM Pricing

Per UNI & UBR	NRC	M-TO-M	12 - 24 MO.	25 - 48 MO.
1.535 Mbps	\$ 500.00	\$ 405.00	\$ 370.00	\$ 270.00
44.210 Mbps	\$ 750.00	\$ 2,676.00	\$ 2,170.00	\$ 1,800.00
149.760 Mbps	\$ 1,000.00	\$ 5,000.00	\$ 4,550.00	\$ 3,380.00
599.040 Mbps	\$ 1,500.00	\$ 10,000.00	\$ 9,100.00	\$ 6,800.00

Transport is mileage-based. Contact your account representative for pricing.

Note: The NSP will determine the price to bill to the end user.

BellSouth

Current DSL Deployment

	Metro	No. offices in 1998	Planned no. of ofcs. in 1999	Total lines in Plan offices	ADSL capable lines in Plan ofcs.*	% capable
1.	New Orleans, LA	22	0	820,696	631,553	73%
2.	Atlanta, GA	21	14	2,161,479	1,577,425	56%
3.	Birmingham, AL	8	3	345,074	141,342	41%
4.	Charlotte, NC	9	1	474,430	333,989	47%
5.	Raleigh, NC	7	1	452,852	141,554	29%
6.	Ft. Lauderdale, FL	8	8	1,168,602	798,452	66%
7.	Jacksonville, FL	9	5	495,891	239,808	33%
8.	Boca Raton, FL	0	3	203,338	133,918	66%
9.	Baton Rouge, LA	0	5	206,425	101,096	43%
10.	Memphis, TN	0	10	505,748	240,872	48%
11.	Columbia, SC	0	3	137,728	79,140	40%
12.	Athens, GA	0	1	74,598	25,886	35%
13.	Greenville, SC	0	3	136,439	84,254	40%
14.	Orlando, FL	0	7	520,541	106,251	22%
15.	West Palm Beach, FL	0	10	630,767	445,385	61%
16.	Louisville, KY	0	9	345,874	202,881	59%
17.	Greensboro, NC	0	5	286,157	92,377	32%
18.	Gainesville, FL	0	2	139,017	21,845	16%
19.	Jackson, MS	0	4	148,894	80,669	47%
20.	Charleston, SC	0	3	111,129	53,609	35%
21.	Huntsville, AL	0	3	120,630	51,424	43%
22.	Montgomery, AL	0	3	148,789	53,671	36%
23.	Knoxville, TN	0	4	217,555	84,773	34%
24.	Miami, FL	0	24	1,393,089	1,086,087	70%
25.	Lafayette, LA	0	3	139,417	65,040	47%
26.	Nashville, TN	0	15	605,764	310,357	49%
27.	Chattanooga, TN	0	5	195,430	88,176	45%
28.	Augusta, GA	0	3	133,889	54,826	34%
29.	Daytona Beach, FL	0	3	160,359	75,100	26%
30.	Pensacola, FL	0	3	155,349	36,663	24%
		84	163	12,635,950	7,438,423	51%
	Grand Total		247	12,635,950	7,438,423	51%

*Includes lines with Remote Solution. (Does not include 164,000 IFITL lines or ESSX/Centrex.)

**As of 11/03/99



BellSouth Interconnection Services

675 West Peachtree Street
Atlanta, GA 30375

www.interconnection.bellsouth.com
1-888-878-1045